

**No. 1-6/2014-Shipping II**  
**Government of India**  
**Ministry of Chemicals & Fertilizers**  
**Department of Fertilizers**

Room No.417, 'B' Wing,  
Shastri Bhawan, New Delhi.  
Dated: 6<sup>th</sup> April 2015

To  
IFFCO, KRIBHCO, GSFC, ZIL, SPIC, FACT, TCL, SFCL, RCF, IPL, NFCL, GNFC  
PPL, CIL, CFCL, KFCL, MCFL, NFL, BVFCL, Indo Gulf DFPCL, Agri Gold,  
Greenstar, HINDALCO, MFL, Sunfert, TAIPL, Mosaic and HPM

Subject: Marketing of imported bulk urea during 2015-16 to 2017-18 - bids for handling at Indian ports- distribution thereof in states.


Government of India, Ministry of Chemicals & Fertilizers, Department of Fertilizers (DOF), invites tenders for handling of vessels at the port, bagging, standardisation and distribution of imported urea in various States/U.T Governments and Administration within the country during the year 2015-16 to 2017-18. The bids are invited in two separate envelopes containing eligibility criteria in one envelop and lump sum rate in another envelop. The Fertiliser Marketing Entities (FMEs) are required to furnish requisite details and supporting documents as per the eligibility criteria given in Annexure 'A'. The rates are required to be quoted by FMEs in Annexure 'B'.

2. The envelopes containing eligibility criteria will be opened first to decide the eligible FMEs. The decision of DOF to decide eligible FMEs will be final and binding on all. The price bid envelopes of eligible FMEs only will be opened to decide L1 at each port.

2. The ports, where imported urea is likely to be handled during the year 2015-16 and onwards and the discharge rate at each port are indicated in the Annexure B. The ports will be awarded to the successful bidders for three years. This may further be extended for a period of two years at the sole discretion of DOF. The FME will be required to create mechanized bagging and loading facilities commensurate to discharge at the ports for fast evacuation of material.

3. Lump sum rate may be quoted by including all items of expenditure connected with the marketing of urea excluding custom duty, port dues & inland freight charges. The lump sum rate quoted by the FMEs for all the activities except custom duty, port dues & inland freight will be final, and no compensation will be entertained by the Government on any account during the currency of the contract. However, any Statutory Charge levied or increased/ decreased from the present level by the Government of India subsequently will be examined and considered by the DOF on merits. DOF's decision in this regard will be final and binding on the FMEs. The lump sum rate quoted for ports will be accepted for 2015-16 with a linkage of annual increase in Wholesale Price Index (All Commodities) for calculating the lump sum rates for the subsequent years.

4. The freight charges for movement of fertilizers from the ports to various states will be paid as per provisions of Uniform Freight Policy (UFP) announced by the



Department separately. The rail freight for transportation of fertilizers will be paid as per the actual expenditure based on RR.

4.1 The road freight for transportation of imported urea from nearest railway rake point to district/block, or from ports directly by road to district/block will be paid as per the provisions of Uniform Freight Policy issued by DOF from time to time.

4.2 Normally covered wagons will be provided by railways for transportation of urea from ports to various destinations. However, in case urea is transported in open rakes provided by Indian Railways the FMEs will be entitled to get lump sum reimbursement of Rs.68000 per rake separately.

5. The port dues (wharfage charges only) specifically payable to the port authorities plus applicable taxes will be paid at actual at the rates as per the notification issued by the said port authorities. The quotation may indicate these rates and support them by the latest notification issued by the port authorities. Any further revision in the port dues shall be considered and suitably revised by Government.

6. The Custom Duty and Countervailing Duty etc. levied by Custom Authorities along with applicable taxes will be reimbursed separately at actual after deducting the amount allowed to be passed on to the farmers in MRP.

7. As per the existing procedure, the ownership of the material will be transferred to the FME on high seas. It is expected that the FMEs would liaise with the port authorities for timely berthing of the vessels. The DOF will not entertain any preberthing demurrages on account of delay in berthing of vessels for any reason whatsoever thereof.

8. A copy of the General Terms and Conditions governing the marketing of urea is enclosed at Annexure-B.

9. The FMEs may quote for any number of ports but quotations shall be distinct for each of the port. However, one FME will be appointed on maximum two ports. In case any FME emerges L1 in more than two ports, the two ports amongst the lowest lump sum rates are quoted will be considered and awarded to the FME. The remaining port (s) will be allotted to L2 FME at L1 rates failing which to L-3 and so on. In case no FME accept the L1 rate quoted by a FME already awarded two ports, DOF can consider and award such port(s) to the FME quoted L1 rate in addition to the two or more ports already awarded. However, the decision of DOF for awarding the port to any FME will be final & binding.

10. Movement Order/ECA allocation will be issued by the Department for this imported Urea. The FMEs shall move the material to the States strictly as per the movement order issued by DOF. The FMEs shall give first preference to sale imported urea through State Governments, Institutional Agencies, Cooperatives and the State Agro Industries Corporations. The FMEs will be eligible to claim higher distribution margin on the sales of urea made by them to these agencies.

11. The Department of Fertilizers reserves the right to nominate vessel(s) during the succeeding two months from the date/ of expiry of the contract.

